

Expert Quote Checker™

Bringing Light to Contracts

SUMMARY PAGE

Prewire

1. The prewire appears excessive. Q: Why are you charging \$1500.00 to move satellite wires when the client is choosing to have cable? The cable wires are already where they need to be to run the equipment.
2. The prewire labor appears excessive as well. Q: Why is the labor separated and what does the \$3,500.00 include?
3. Labor is not supposed to be taxed according to Federal Government Law.

Lighting

4. This labor is excessive even if all 93 switches are replaced. An electrician would approximately charge \$5,000.00 to \$6,000.00 at the most to complete the same amount of work. An extra \$15,000.000 is an extremely high price for programming this type of lighting system.

Phone System

5. The 16 cordless, 2 desk, Phone Panasonic System phone was charged twice at \$9,000.00 each time.
6. The Spaun 16 way multi-switch we found on the internet at www.hometech.com for \$695.00 instead of the \$1,200.00 that was charged. Q: In the 6 cam package, why would a conduit (pipe) be used? In this case specifically, a conduit is not necessary because the camera locations are accessible without using conduit.
7. The labor quoted for this contract has been separated throughout. Why is this labor quoted differently? Also, the contract states labor is included, included in what?

Media Room

8. The Panasonic plasma TV is 720P. Q: Why not use 1080P when it is known in other areas of the contract that the client will be using HD or Blu Ray. 720P is not a native resolution HD or Blu Ray. Most HD/Blu Ray DVD Players can be down converted to a lower resolution from 1080P to 720P.
Q: Why would you buy a TV that was in a lower resolution when you want to have HD or Blu Ray in your home? It would create more problems with the resolution and at times the picture on the television may not even project if the TV and the DVD player were not both reading 720P.

- Q: What is the point of spending the extra \$ (\$30.00 HD/Blu Ray disc) if the end result is a compressed lower resolution picture because the TV is not up to par.
9. Again the labor is excessive for the media room. They charged less to do the multi-room audio (listed in contract as Multi-Room Audio labor = \$3,500.00) than to do this media room, this home is at least 8,500 square feet. The way they quoted the labor for each individual part of the job would be very difficult to track. A client would want to know what each part of the job entailed in terms of the labor. Once the client was given the specifics on the labor for each part of the job, then the client would want to know how the labor was going to be accounted for and who would account for it on a daily basis. Refer to EQC #16.

Distribution

10. It is known that the client has cable television. Q: Does the client want Cable and/or Direct TV?
11. In the distribution section, the contract shows cable television, Direct TV, and the use of an antenna. What is the client's preference cable, Direct TV, and antenna. Again, as in ECQ #1 the wires do not need to be moved if they are already in place for the current system and that is the system that the client wants to use.
12. Q: Why use the antenna? The antenna is used as an uninterrupted HD signal for local stations. There are two different antennae, because in this specific case the client would need two antennas, facing in two different directions to pick up signals for the local stations. The problem is that antenna do not always work based on the weather, cloud covering, and tree covering. Another issue is that this client's home is in a low lying area which greatly hinders antenna signals as well. Antennae would not be recommended at all for this job.
13. Q: What is an 8x4 matrix? An 8x4 matrix is matrix that has 8 inputs (DVD player, VCR, WII, Playstation, Cable, etc) and 4 outputs (4 televisions). Any of the 8 inputs can be watched on any and all of the outputs simultaneously or 4 different outputs on 4 different inputs. There is no control method specified or placed anywhere into the quote. Examples of a control method would be IR(infrared), RF (Radio Frequency), RS232 (Radio Signal), or WiFi (Wireless Communications). One or more of these controls would be needed to properly run the matrix because the 8x4 matrix is a switch and there is no way to control this switch.

14. Labor is excessive in this room.

15. Q: Why was no tax charged to the equipment and materials?

Multi-Room Audio

16. Why is the labor to do the whole house audio less than the theatre? This does not make sense.

His Office

17. Q: Why would the company not put in 1080P when the client wants to distribute HD or Blu Ray? Refer to question #8 for more information.

18. Labor is excessive in this room. The total amount for the contract is \$124,926.74 and the labor is over \$41,000.00.